Section 1: Short Conversations (40%)

**Direction:** You are going to hear three short conversations. While you are listening to the recordings, choose the best answer to the question and put the answer on the answer sheet.

**Recording 1 (01:27)**
A man violated a traffic regulation.

1. What happened at the intersection?
   (A) The driver didn’t use his turn signals.
   (B) The driver didn’t come to a complete stop.
   (C) The driver failed to yield to other drivers.
   (D) The driver didn’t change to a slow lane earlier enough.

2. What does the police officer tell the man about his driver’s license?
   (A) The driver’s license has been falsified.
   (B) The driver is using someone else’s license.
   (C) The license is only good for 6 more months.
   (D) The license is no longer valid.

3. What can be implied from the driver’s conversation about the officer’s name?
   (A) The driver plans to report the officer to his superiors.
   (B) The driver tells the officer that they have met.
   (C) The driver hints that the officer could let him off.
   (D) The driver tries to bribe the officer.

**Recording 2 (00:38)**

4. Where is the woman calling?
   (A) an office  (B) a garage
   (C) a doctor’s surgery  (D) a factory

5. What information does that man ask for?
   (A) the woman’s name
   (B) the registration number of the bike
   (C) the make of the bike
   (D) the woman’s phone number

6. What is the man going to do?
   (A) telephone the suppliers
   (B) call the woman back
   (C) order a new part
   (D) pick up the motorbike

**Recording 3 (01:40)**
Mr. Wayne, a tenant, is complaining to Mr. Nelson, an apartment manager.

7. Mr. Wayne asks the manager to tell the man in apartment 4B to?
   (A) turn off the music after 10:00 pm
   (B) turn down the volume to his stereo
   (C) use headphones when listening to music
   (D) ask his guests to leave after 10:00 pm

8. What is Mr. Wayne’s second complaint?
   (A) People living next door are spraying poisonous pesticide.
   (B) The property owners next door are illegally disposing of waste.
   (C) The neighbors are burning leaves which are drifting his way.
   (D) There is an awful smell coming from the farm next door.

9. How does the manager respond to this second request?
   (A) He cannot do anything because the people are within their rights as landowners.
   (B) He has discussed this with the landowners, but his request has fallen on deaf ears.
   (C) He has livestock as well, so he can sympathize with the neighbor’s situation.
   (D) He assumes that the awful smell of pesticide will drift in no time.
10. What is the source of Mr. Wayne’s third complaint?
   (A) The military is flying high-altitude jets overhead causing supersonic booms.
   (B) A local company has resumed its mining operations using explosive devices.
   (C) The armed forces are carrying out artillery training exercises nearby.
   (D) A storm with thunder is approaching.

Section 2: Short Talks (20%)
Direction: Please choose the best answer after you hear the recordings.

Recording 4 – question 11 to 13 (00:53)
11. Who is most likely listening to the talk?
   (A) Supermarket managers
   (B) Credit Union CEOs
   (C) Bank employees
   (D) Relationship officers

12. What is the talk probably taking place?
   (A) At a business meeting
   (B) In a university classroom
   (C) At a credit union
   (D) In a restaurant

13. What is the main purpose of the talk?
   (A) To raise deposit rates
   (B) To attract new customers
   (C) To get new deposits
   (D) To announce future changes

Recording 5 – questions 14 to 15 (01:16)
14. Who is the intended audience?
   (A) Members of the press
   (B) Furniture City employees
   (C) Company executives
   (D) University students

15. What is the speaker announcing?
   (A) A quarterly financial statement
   (B) A company expansion
   (C) A CEO’s resignation
   (D) Employment opportunities

Section 3: Longer Talks (40%)
Recording 6 – Student Brain Power Turns Exercise Into Electricity (02:44)

16. Drexel University has implemented a new method of generating energy by....
   (A) Creating electricity from brain waves generated while studying
   (B) Installing solar panels on top of the sports center
   (C) Using exercise equipment to create electricity
   (D) Generating electricity when doors are opened and closed

17. Using this method, every 30 minutes they can generate enough power to...
   (A) Keep the lights on all day.
   (B) Light a light bulb for 2.5 hours
   (C) Run a radio for 2 hours
   (D) Watch TV for 30 minutes

18. Whose idea was it to implement this new way to make energy at Drexel?
   (A) Researchers
   (B) The Government
   (C) Teachers
   (D) Students
19. Which sentence best describes how much money is being saved by creating energy in this way?
   (A) None, but they hope in the future it will save money.
   (B) None, and it probably never will save any money.
   (C) A lot is being saved, and more is being saved every day.
   (D) A lot is being saved now, but in the future the amount will slowly decrease.

20. Which of the following statements is **NOT** true?
   (A) Drexel is the only university in America creating power in this way.
   (B) The primary reason for doing this is to raise awareness show people what can be done.
   (C) The energy that is being created can be stored.
   (D) The speaker thinks this method of making energy is the wave of the future.

**Recording 7 - Toyota Steers Ads To Bring In More Minority Buyers (04:17)**

21. Toyota’s business in the United States has decreased. Which of the following is not given as a reason for this?
   (A) The Japanese Earthquake  (B) The Japanese Tsunami
   (C) The increasing cost of their cars  (D) Several product recalls

22. Toyota is still the best-selling car manufacturer in America when selling to...
   (A) Whites  (B) Minorities
   (C) Taiwanese  (D) Canadians

23. One reason Toyota has been successful in this area is that they...
   (A) Have the cheapest cars
   (B) Have the most well made cars
   (C) Make different commercials for different groups of people
   (D) Use less fuel than other cars.

24. Toyota made one commercial that almost doubled the sales of its Prius cars to...
   (A) Asian Americans  (B) African Americans
   (C) White Americans  (D) Mexican Americans

25. Toyota once made a TV commercial that offended African Americans. As a result of this, Toyota decided to...
   (A) Learn more about the consumers that buy its cars
   (B) Give away many cars to African Americans as an apology
   (C) Not make any more commercials with black people in them
   (D) Paint their cars colors that black people like